

Message Text

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PAGE 01 STATE 237189
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 /019 R

DRAFTED BY COM/BIC/CAGNE/CLOUSTAUNAU
APPROVED BY EB/OCA/CD:REDAY
COM/BIC/CAGNE/PBHALE
NEA/RA:DMORAN

-----008870 012055Z /70

R 011752Z OCT 77
FM SECSTATE WASHDC
TO AMEMBASSY MANAMA
AMEMBASSY TUNIS

UNCLAS STATE 237189

E.O. 11652:N/A

TAGS: BENC, BGEN, BA

SUBJECT: CONTRACTING RULES, PRACTICES AND BARGAINING
TECHNIQUES

REF: STATE A-5955, 12/16/76; MANAMA 591

1. PARA 4, REFTTEL, MENTIONS QUOTE IAI GUIDELINES UNQUOTE
FOR FORCE MAJEURE CLAUSES. INITIALS IAI ARE TOTALLY UN-
FAMILIAR TO CAGNE AND TO THE SEVERAL ASSOCIATIONS AND
INSTITUTIONS IN WASHINGTON WITH WHOM PROJECT OFFICER HAS
SPOKEN. ACCORDING TO FORMER COMMERCIAL OFFICER AT
EMBASSY, WHO DRAFTED REFTTEL, BJORN NILSSON, ACTING DIRECTOR,
DEPARTMENT OF PROJECTS AND RESEARCH, MINISTRY OF WORKS,
POWER, AND WATER, REFERRED TO IAI GUIDELINES AS IF THEY
WERE WELL KNOWN. COMMERCIAL OFFICER HAD IMPRESSION THEY
WERE GUIDELINES PUBLISHED BY SOME EUROPEAN ARCHITECTURAL
ASSOCIATION BUT IS UNABLE TO BE ANY MORE ENLIGHTENING.

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2. REQUEST POST CONTACT NILSSON AND ASK HIM WHAT IAI
STANDS FOR AND TO ELABORATE FURTHER ON WHAT THE GUIDELINES
ARE FOR. APPRECIATE RESPONSE SOONEST. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Expiration:
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Format: TEL
From: STATE
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t197710104/aaaadkkq.tel
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Litigation Codes:
Litigation History:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
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